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MARY SKLARSKI NAMED ONE OF BUSINESS INSURANCE'S WOMEN TO WATCH IN 2008

San Francisco, California – December 8, 2008 – Woodruff-Sawyer & Co. announced today that Mary Sklarski has been named one of Business Insurance's Women to Watch for 2008. Business Insurance's Women to Watch feature highlights a group of 25 women leaders, selected from hundreds of nominees, in commercial lines insurance, reinsurance, risk management and employee benefits who are doing outstanding work that is drawing notice not only within but also outside their organizations. The distinguished group of women was selected based on leadership, achievements and impact on the buyers of insurance or benefits.

"Mary has played a key role in developing our firm's strong carrier relationships and in driving our corporate initiatives", said Charles Rosson, Chief Executive Officer at Woodruff-Sawyer.

"We're proud that Mary is being recognized by the industry in this way."

Mary joined Woodruff-Sawyer in 2002 and became COO in 2008. She is responsible for overseeing operations with respect to their impact on the firm's efficiency, growth and retention of clients. In addition, she leads internal advancement initiatives including a employee mentoring program. This is the second consecutive Women to Watch recognition received by a Woodruff-Sawyer leader. Priya Cherian Huskins, a partner in the Directors & Officers Liability practice, earned the award in 2007.

About Woodruff-Sawyer & Co.

Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of Assurex Global and International Benefits Network. For over 90 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon.

For more information about Woodruff-Sawyer, call 415.391.2141 or visit www.wsandco.com.

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