



## FOR IMMEDIATE RELEASE

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## Martin Stryker Joins Woodruff-Sawyer & Co.

San Francisco, California – February 26, 2008 – Woodruff-Sawyer & Co. announced today that Martin Stryker has joined their firm as Vice President, Financial Solutions in the Employee Benefits Practice. In this role, Martin will be focusing on medical cost reduction, pharmaceutical benefits management, and savings opportunities for middle market and large cap employers.

Martin comes to Woodruff-Sawyer with an executive background as a COO and CFO in several domestic and international corporate environments. At Deloitte, he was responsible for helping to conceive a strategy and manage a team that was accountable for the firm's largest non-attest relationships in Northern California. Most recently, Martin worked at a large case health and welfare consulting and brokerage firm focusing on strategic account cost reduction strategies.

"We are thrilled that Martin has joined the firm" said Jenn Walsh, Employee Benefits Practice Leader at Woodruff-Sawyer. "With his background as a senior executive, he understands the financial needs of corporations and how a strategic benefits program can impact and improve the bottom line for our clients."

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### About Woodruff-Sawyer & Co.

Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of Assurex Global and International Benefits Network. For 90 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon.

For more information about Woodruff-Sawyer, call 415.391.2141 or visit [www.wsandco.com](http://www.wsandco.com).

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