



FOR IMMEDIATE RELEASE

MEDIA CONTACT

Patrick Hull
Director of Marketing & Communications
Woodruff-Sawyer & Co.
415.399.6488
phull@wsandco.com

Jennifer Walsh Promoted to Employee Benefits Practice Leader at Woodruff-Sawyer

San Francisco, California – September 26, 2007 – Woodruff-Sawyer & Co. announced today that Jennifer Walsh has been promoted to Employee Benefits Practice Leader. She joined the Woodruff-Sawyer Benefits Team three years ago as Vice President and Account Executive, and became a shareholder in the firm in January 2007.

“Jenn has been a key contributor to our company and has shown her leadership skills since she arrived. She fully understands client needs as well as the changing benefits marketplace,” said Susan Hunt, current President at Woodruff-Sawyer who will become Vice Chair in 2008. “She is the perfect choice to continue to build our world-class Benefits Practice.”

Charlie Rosson, current Employee Benefits Practice Leader who will become CEO on January 1 added, “Everyone who works with Jenn, both internally and externally, knows the incredible value she brings to the table. She will be an excellent addition to our Executive Leadership Team.”

Jennifer has over 17 years of group benefits experience, and her background includes carrier sales and large account management. In her new role, Jennifer’s focus will be business development, expanding existing client relationships and working closely with carriers to ensure successfully managed programs.

Insurance Services
Risk Management
Employee Benefits

T 415.391.2141
F 415.989.9923

220 Bush Street, Floor 7
San Francisco, CA 94104

CA License 0329598
AN ASSUREX GLOBAL & IBN PARTNER

www.wsandco.com

About Woodruff-Sawyer & Co.

Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of Assurex Global and International Benefits Network. For more than 89 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon.

For more information about Woodruff-Sawyer, call 415.391.2141 or visit www.wsandco.com.

###