



FOR IMMEDIATE RELEASE

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**WOODRUFF-SAWYER & CO. RANKED TOP INSURANCE BROKER
FOR NONBANKING FINANCIAL SERVICES SECTOR**

San Francisco, California — May 22, 2007 — Woodruff-Sawyer & Co. announced today that it is ranked as the #1 broker in the nation for the second year in a row for Nonbanking Financial Services by Towers Perrin's 2006 Directors and Officers Liability Survey.

"We are very pleased to see our firm's commitment to the Venture Capital and Private Equity markets recognized in this way," commented Bill White, Senior Vice President at Woodruff-Sawyer and founder of Woodruff-Sawyer's Private Equity Group. "Our team has the perfect blend of knowledge and experience to develop successful insurance and risk management programs for our clients and their portfolio companies."

The Towers Perrin survey presents market share for retail brokers and agencies based on the number of accounts for which they are the primary broker. The 2006 survey was based on 2,875 purchasing companies. Woodruff-Sawyer has ranked at the top of the survey in several sectors over the past eight years.

"Delivering results continues to be our focus," remarked Doug Morton, Woodruff-Sawyer's Chairman. "We have a disciplined, systematic approach in our program development and marketing which has proven key in our ability to deliver on our commitments. We truly value our relationship with clients."

About Woodruff-Sawyer & Co.

Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of International Benefits Network and Assurex Global. For more than 89 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon. For more information, call 415-391-2141 or visit www.wsandco.com.

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