



Contacts:

Christina Riboldi
Executive Producer, IBF
516-765-9005 x 18
Christina@ibfconferences.com

Cathy Fenn
Registrar, IBF
(516) 765-9005 ext 21
Cathy@ibfconferences.com

Over 500 to attend IBF's 18th Annual Venture Capital Investing Conference

*Reid Dennis, General Partner of Institutional Venture Partners
to receive 2007 Special Achievement Award*

Long Island, New York. – March 27, 2007 - IBF Conferences' 18th Annual Venture Capital Investing 2007 conference will provide a window on the environment for global venture capital investing. More than 500 private equity investors and venture capitalists will gather to hear the latest strategies used by their peers during the conference, which is taking place on June 6-8, 2007 at The Four Seasons Hotel in San Francisco, California.

Additionally, **Woodruff-Sawyer & Co.** is proud to announce the participation of Bill White, Senior Vice President and Partner, D&O, to be featured on the panel entitled **"THE ROAD TO LIQUIDITY: REALITIES, FUTURE EXPECTATIONS, AND PREPARATIONS ON ENSURING RETURNS"** taking place **June 7th at 3:30pm.**

Over one hundred seasoned venture investors will share perspectives – some of which include Alan Patricof, Richard Kramlich, Ed Glassmeyer, Gary Morgenthaler, Peter Wagner, Tom Dyal, Lip-Bu Tan, Promod Haque, Philip Gianos, Ray Bingham, Howard Hartenbaum, Jay Hoag, Rob Coneybeer, Neil Rimer, and Bob Grady.

"Venture capital is a force which accelerates change and has enabled the U.S. to be at the forefront of technology innovation," said Dixon Doll, conference chairman. "Now faced with a rapidly developing global market, U.S. private equity firms are faced with the challenge of operating on a global basis. The venture imperative is to spot emerging trends early, support the growth of portfolio companies globally and tap the exit opportunities that exist internationally. Our philosophy of creating and profiting from innovative technologies can only continue if we remain synchronized with evolving business strategies and market intelligence."

During the three-day conference top tier industry veterans will participate on interactive panels to discuss industry trends and share best practices and strategies for creating value, maximizing returns, ensuring successful fundraising and optimizing exits.

Some of the other keynote discussion topics include:

- Keynote Fireside Chat: Special Interview between Ed Glassmeyer of Oak Investment Partners and Dick Kramlich of New Enterprise Associates
- The Venture Capital Forecast: Top Tier Views On The Silicon Valley Investment Model
- Building A Franchise: Managing A Venture Capital Firm In 2007
- Early Stage Adaptation: Conforming To The Conditions Of A New Capital-Efficient Growth Model
- Outlook for International Capital Markets
- Preparing For The Successful Exit: Ensuring Attractive Returns
- True Late Stage Investing: Growth And Sustainability Strategies
- The Acceleration Of Globalization & Its Impact On The Venture Business
- Going Green: Is Sustainable Sustainable?
- The Impact Of Fund Of Funds On The Venture Business
- The 2007 Fundraising Approach: GPs and LPs Discuss Guidelines For Structuring VC Funds In Today's Environment
- Limited Partner Stage & Sector Analysis
- Institutional Investor Performance Metrics & Benchmarking In 2007
- LP Perspectives On Investing In Next Generation Funds

For the latest agenda, please visit www.ibfconferences.com . If you would like to register or receive additional details on this conference please contact IBF's conference registrar, Cathy Fenn at (516) 765-9005, ext. 21. When placing your registration please mention "SPNWS" to receive a discount of \$200.